

**ART.20 VOLUME X. (CALCULATION OF THE BREAK-EVEN POINT)**

| A) Breakdown of Relevant Income   | <i>Information in €</i> |                                     |                                      |                                     |                                      |                                     |                                      |                           |
|---|-------------------------|-------------------------------------|--------------------------------------|-------------------------------------|--------------------------------------|-------------------------------------|--------------------------------------|---------------------------|
|   | AA S2021/2022 data      |                                     |                                      | Restated data S2020/2021            | Restated data AA S2020/2021          | Restated data S2019/2020            | Restated data AA S2019/20            |                           |
|   | T<br>Temp. 2022/2023    | T-1<br>Temp. 2021/2022<br>W/O COVID | T-1<br>Temp. 2021/2022<br>WITH COVID | T-2<br>Temp. 2020/2021<br>W/O COVID | T-2<br>Temp. 2020/2021<br>WITH COVID | T-3<br>Temp. 2019/2020<br>W/O COVID | T-3<br>Temp. 2019/2020<br>WITH COVID | T-4<br>Temp. 2018/19      |
| Income from competitions  | 1,700,533               | 1,022,928                           | 1,022,928                            | 882,747                             | 330,268                              | 909,567                             | 561,481                              | 1,391,009                 |
| Income from season ticket holders and members   | 4,176,816               | 3,251,421                           | 3,215,099                            | 4,570,253                           | 744,857                              | 4,791,880                           | 3,505,867                            | 4,450,255                 |
| Broadcast Income  | 51,227,211              | 53,872,150                          | 53,872,150                           | 53,691,288                          | 53,691,288                           | 50,058,359                          | 50,058,359                           | 51,632,445                |
| Advertising income  | 10,522,850              | 10,104,698                          | 10,104,698                           | 10,028,623                          | 9,960,444                            | 7,472,333                           | 7,472,333                            | 7,399,161                 |
| Marketing and other income  | 2,317,316               | 1,714,203                           | 1,714,203                            | 1,652,934                           | 1,652,934                            | 1,119,604                           | 1,119,604                            | 2,133,862                 |
| Ancillary and other current management income   | 2,535,523               | 1,020,039                           | 905,261                              | 4,613,843                           | 4,499,066                            | 3,595,822                           | 3,538,291                            | 6,209,524                 |
| Revenue from non-football operations  |                         | 0                                   | 0                                    | 0                                   | 0                                    | 0                                   | 0                                    | 0                         |
| Profit from the transfer of fixed assets  | 19,797,682              | 25,298,837                          | 16,657,473                           | 7,419,238                           | 7,419,238                            | 36,696,234                          | 36,696,234                           | 28,841,365                |
| Other operating income  | 1,054,019               | 558,671                             | 558,671                              | 905,722                             | 905,722                              | 752,666                             | 752,666                              | 1,750,387                 |
| Financial income  | 203,404                 | 114,851                             | 114,851                              | 236,740                             | 236,740                              | 78,247                              | 78,247                               | 26,334                    |
| <b>(a.1) Total Relevant Income</b>  | <b>93,535,355</b>       | <b>96,957,799</b>                   | <b>88,165,335</b>                    | <b>84,001,389</b>                   | <b>79,440,558</b>                    | <b>105,474,711</b>                  | <b>103,783,081</b>                   | <b>103,834,343</b>        |
| <b>(a.2) Total income in the audited financial statements</b>   | <b>95,231,400</b>       |                                     |                                      |                                     |                                      |                                     |                                      |                           |
| <b>(a.3) Amount to be reconciled: (a.1) - (a.2)</b>   | <b>-1,696,046</b>       | Reconciled FY<br>Previous           | Reconciled FY<br>Previous            | Reconciled FY<br>Previous           | Reconciled FY<br>Previous            | Reconciled FY<br>Previous           | Reconciled FY<br>Previous            | Reconciled FY<br>Previous |
| <b>Reconciliation items (examples)</b>  |                         |                                     |                                      |                                     |                                      |                                     |                                      |                           |
| Income derived from non-cash items  | 1,461,217               |                                     |                                      |                                     |                                      |                                     |                                      |                           |
| Income derived from releases from insolvency procedures   |                         |                                     |                                      |                                     |                                      |                                     |                                      |                           |
| Income from operations not related to the football activity, or clearly or exclusively related to the Club's brands |                         |                                     |                                      |                                     |                                      |                                     |                                      |                           |
| Other income not classified within the above reconciliation items   | 234,829                 |                                     |                                      |                                     |                                      |                                     |                                      |                           |
| <b>(a.4) Total reconciliation items</b>   | <b>1,696,046 €</b>      |                                     |                                      |                                     |                                      |                                     |                                      |                           |